



The Quill

February 2022

Leadership Update: What You Do Matters!

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Greetings. As we hit our stride in the new year, I want to give a quick update from my perspective here at Qualis Corporation.

Bottom line: things are going well. All of you continue to do outstanding work in support of our customers across DoD and NASA. Important work for our Nation. I hear nothing but positive things about what Qualis does, which really means what you are doing. It is always a joy reading the "PRIDE Awards" that focus on your significant accomplishments and contributions. Keep up the good (exceptional) work. What you do matters!

Some thoughts on "growth." While we must continue to stay focused on current contracts and customers, keeping that work and growing that work where possible, we are always looking for new work, new growth. The Business Development team is very busy searching for and qualifying new opportunities, and working proposals for those opportunities. Of course, many of you support the proposal work in helping with technical writing and other aspects of proposal development. This effort has been successful recently. The STRATCOM JFCC-IMD prime contract, the West Desert Test Center prime contract, and the MDA Advanced Research Center contract (sub to Davidson/N-Logic), just to name a few. Congratulations to all of you that supported those proposals and congratulations on the "wins". Welcome to each of you that are coming on board as part of the Qualis family to support those new customers.

While the Business Development team officially leads our expansion efforts, the reality is we all play a role as "business developers." We must transition and execute on existing business in order to gain new business. The biggest thing each of us, each of you, can and must do is to deliver excellent world-class performance on today's work. Having the reputation to deliver outstanding performance will certainly gain us more work in the future. Again, keep up the good (exceptional) work. What you do matters!



A quick note on leadership. I think we are all leaders. At work, school, family, church, and other situations. However, not all leaders are born as leaders. For some, leadership does come more naturally, but we all have to learn to be leaders whether it be through experience, or educational tools such as books, courses, or training. But what is leadership, what is a leader? I think in simple terms leaders are, "Someone who sets the conditions for others to thrive and succeed". We could break this short statement down and elaborate but we'll save that discussion for a later time. But please see me or email me on what you think about leadership. I would love to hear from you. In the meantime, as I stated above, keep up the good (exceptional) work. What you do matters!

Contact for Quill Articles:

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*Send ideas, comments, suggestions
and feedback!*



Celebrating our West Desert Test Center Contract Win and Successful Kickoff

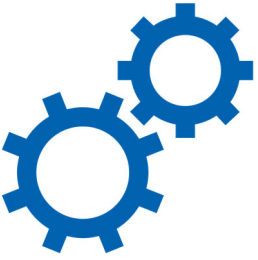
In the spring and early summer of 2021, Team Qualis corporate BD and operational staff were working very hard finalizing our win themes and writing our West Desert Test Center proposal. As a result, we were very excited when the award was announced in December that Team Qualis had won the Test Documentation Support Services (TDSS) five-year task order. Under this contract, Team Qualis provides technical document writing, editorial support of various test and evaluation documents, editing, records management, data collection, and data reporting at West Desert Test Center (WDTC), Dugway Proving Ground (DPG), Utah.

We are excited to support such an important part of the Army Test and Evaluation Command (ATEC) mission. West Desert Test Center (WDTC) is the testing area for US Army Dugway Proving Ground (DPG). It is designated as the US Army's Major Range and Test Facility Base for chemical and biological defense testing. WDTC specializes in planning, conducting, and analyzing results of developmental and production tests. Areas of expertise include chemical and biological (CB) defense, smoke and obscurants, materiel and delivery systems, munitions and incendiary devices, meteorological research and modeling, environmental characterization and remediation technology testing, and technology transfer to include specialized hands-on CB training for military and civil support teams. The WDTC is ATEC's testing activity at Dugway. ATEC also includes Aberdeen Test Center, Aberdeen Proving Ground, Maryland; Electronic Proving Ground, Fort Huachuca, Arizona; Redstone Test Center, Redstone Arsenal, Alabama; White Sands Test Center, White Sands Missile Range, New Mexico; and Yuma Proving Ground, Arizona.

Since our founding in 1993, Qualis has made a name as a leader in Test & Evaluation support providing Developmental Test & Evaluation (DT&E), Operational Test & Evaluation (OT&E), integrated DT and OT&E, and combined facilities test services. We are excited to support this important mission combatting emerging chemical and biological threats and ensuring that Army decision makers have accurate and reliable test data and information.

One of the most exciting aspects of winning a new contract is the opportunity it provides to grow the Qualis Family. We have enjoyed getting to meet some of our new employees already, and look forward to meeting all of you!





Qualis Women in Engineering

In honor of National Engineering week (February 20-26) and International Women's Day (March 8th), we wanted to highlight some of our Qualis Women in Engineering!



Theresa Scarnati, PhD

Theresa is working with the US Army SMDC Technical Center on Project SPECTRE, as a Senior Radio Frequency Engineer. She is an Applied Mathematician, who graduated with her undergraduate degree from Indiana University of Pennsylvania and graduate degrees from Arizona State University. She pursued a scientific degree because of a curiosity of problem solving. Theresa is also the chair of a NATO research task group, that consists of members from 10 different countries! When Theresa is not solving problems she enjoys spending time with her family, hiking, running, traveling, and drinking good coffee!

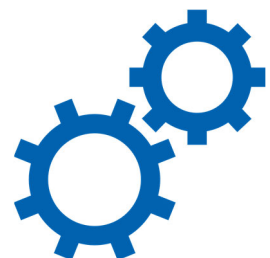
Brenda Royal

Brenda is located in Dayton, Ohio working on our GTRI contract for the Pacific Air Force (PACAF) Combat Training Ranges. She has been working with Qualis for 10 years, and is a Cybersecurity Engineer, working as the ISSM (Information Systems Security Manager) for several networks and is the Cybersecurity Lead for PACAF/A317 networks. She earned her Bachelor's and Master's degrees from the University of Maryland. Brenda pursued computer science and transitioned into cybersecurity engineering when there was an urgent need and the challenge of the project intrigued her. Some of her hobbies are a hobby farm, painting, and quilting, because they give her a break from the computer work she does. She is a military spouse and has enjoyed living in many places, including Alaska, Norway, Germany, England, California, Colorado, Arizona, New York, and now Ohio.



Kathleen Fuqua

Kathleen is located in Huntsville, AL working as an Electrical engineer on the ESSCA Contract at Marshall Spaceflight Center. She received her Electrical Engineering degree from the University of Alabama. Kathleen decided to pursue Engineering due to her love of math in high school and the guidance of her father towards an engineering career. Kathleen is the youngest of 6 children in her family, and enjoys playing piano, singing and hiking in her free time.



Urgent Reminder from the Qualis IT Department:

With recent attacks from Russia in Ukraine, this will have a real effect on our Cyber Security world moving forward. CISA, DoD, InfraGard, and many other sources are warning to be on a high state of alert (<https://www.cisa.gov/shields-up>). Our IT support will continue to do its monitoring. We do have security measures in place to try and protect against or recognize these threats. EVERYONE MUST BE hyper-vigilant with not clicking on e-mails with links or attachments unless from a VERIFIED and trusted source! Be sure to review your Cyber Security Training.



Qualis Corporation has been a Community Partner for the Tennessee Valley Chapter of the Air Force Association (AFA), for several years. The funds received through the Community Partnership Program are dedicated to supporting Aerospace Education and STEM programs in the local area, primarily through the \$3,500 in scholarships they award every Spring.

Pictured: On behalf of Qualis President, Rod Duke, Rachel Cutter, Program Administrator, proudly accepts the Community Partner Wingman Renewal Medallion from chapter member Rick Driesbach.

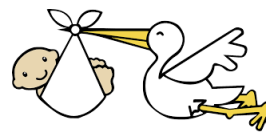


Qualis Baby Announcement

Emmeline "Emmy" Vasquez

Born: January 15th

***Parents: Chris and Gabby
Vasquez***



NOTE: Featured Jobs, Referrals, PRIDE Awards, and New Hires are located on the Qualis Employee Portal!

Follow link to: <https://www.qualis-corp.com/employee-portal/login/>